

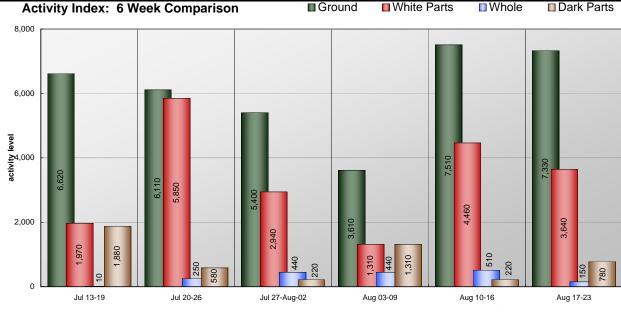
USDA Weekly Retail Turkey Feature Activity

Fri. Aug 17, 2007

Advertised Prices for Turkey to Consumers at Major Retail Supermarket Outlets during the period of 08/17 thru 08/23.

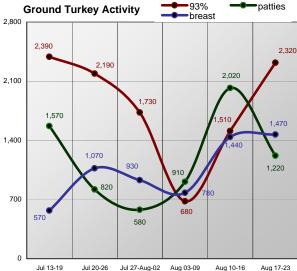
(prices in dollars per pound fresh unless otherwise noted; does not reflect all turkey items available in the marketplace)

| NATIONAL SUMMARY | | | | | | | | | | | | |
|------------------------|--------|-----------|---------|-----------|-----------------|---------|--|--|--|--|--|--|
| | THIS | WEEK | LAST | WEEK | LAST YEAR | | | | | | | |
| Feature Rate 1/ | 56.5% | of 17,000 | 53.8% | of 17,000 | 45.1% of 17,000 | | | | | | | |
| - Cuture Rute 17 | out | tlets | outlets | | outlets | | | | | | | |
| Special Rate 4/ | 7.4% | | 4.5% | | 6.3% | | | | | | | |
| Activity Index 2/ | 13,840 | | 14,300 | | 11,020 | | | | | | | |
| 3/ | Stores | Wtd Avg | Stores | Wtd Avg | Stores | Wtd Avg | | | | | | |
| WHOLE BIRDS: | | | | | | | | | | | | |
| Fresh - Hens | 130 | 1.49 | 90 | 1.49 | 650 | 1.15 | | | | | | |
| " - Toms | | | | | 150 | 1.03 | | | | | | |
| Frozen - Hens | | | 210 | 0.69 | 130 | 0.97 | | | | | | |
| " - Toms | 20 | 0.89 | 210 | 0.69 | 100 | 0.98 | | | | | | |
| PARTS: | | | | | | | | | | | | |
| Breast: | | | | | | | | | | | | |
| Bone-in, whole | | | | | | | | | | | | |
| Fresh | 10 | 2.49 | 140 | 2.01 | 130 | 2.06 | | | | | | |
| Frozen | 1,310 | 1.92 | 560 | 1.81 | 380 | 1.56 | | | | | | |
| Hotel Style | | | | | | | | | | | | |
| Fresh | 130 | 1.79 | | | 50 | 1.79 | | | | | | |
| Frozen | | | | | | | | | | | | |
| Split, bone-in | | | | | | | | | | | | |
| Fresh | 30 | 2.69 | 10 | 2.48 | | | | | | | | |
| Rotisserie | 600 | 7.38 | 820 | 7.49 | 190 | 6.47 | | | | | | |
| Boneless, whole | 40 | 3.99 | 130 | 3.99 | 10 | 3.99 | | | | | | |
| Cutlets | 520 | 4.09 | 1,220 | 4.28 | 1,130 | 4.03 | | | | | | |
| Cutlets, thin sliced | | | 100 | 4.99 | 150 | 4.54 | | | | | | |
| Strips | 140 | 4.99 | 250 | 4.54 | | | | | | | | |
| Tenders | 860 | 3.69 | 1,230 | 3.86 | 300 | 3.93 | | | | | | |
| Marinated Tenders | 1,530 | 4.11 | 1,010 | 3.85 | | | | | | | | |
| Drumsticks | 280 | 1.49 | 110 | 1.29 | 50 | 1.39 | | | | | | |
| Thighs | 140 | 1.69 | 90 | 1.29 | | | | | | | | |
| Wings | 250 | 1.22 | 20 | 1.49 | 60 | 1.27 | | | | | | |
| Necks | | | | | | | | | | | | |
| Smoked Drumsticks | 110 | 1.67 | | | 30 | 1.06 | | | | | | |
| Smoked Wings | | | | | 30 | 1.39 | | | | | | |
| Smoked Necks | | | | | | | | | | | | |
| GROUND TURKEY: | 7,330 | 2.58 | 7,510 | 2.60 | 7,480 | 2.48 | | | | | | |
| Patties | 1,220 | 2.48 | 2,020 | 2.59 | 1,160 | 2.35 | | | | | | |
| Sausage | 1,200 | 2.52 | 1,230 | 2.28 | 1,570 | 2.65 | | | | | | |
| 85% lean | 1,120 | 1.91 | 1,310 | 1.79 | 1,730 | 1.74 | | | | | | |
| 93% lean | 2,320 | 2.26 | 1,510 | 2.27 | 2,160 | 2.40 | | | | | | |
| Breast | 1,470 | 3.73 | 1,440 | 3.95 | 860 | 4.01 | | | | | | |
| Rolls (frsh/frz 1 lb.) | 410 | 1.01 | 590 | 1.19 | | | | | | | | |



Turkey Featuring - 08/17 thru 08/23

The mid-month feature rate is higher this week although the activity rate is lower. Features are more prominent in the East and Central regions, lighter in the West. More stores run ads at special rates this week, mostly ground turkey at buy one get one free. Offers on whole turkeys are light and prices are unchanged on fresh, higher on frozen. Promotions are strong on frozen bone-in breasts and prices are firm. Rotisserie ads are lighter and prices are at lower values. Marinated tenders increase in volume and value, offers on other breast meat cuts retreat and prices are mixed. Drums, thighs and wings are more available this week. Prices are stronger on drums and thighs, weaker on wings. Offers on ground turkey retreat and the weighted average price is slightly lower. Offers on patties, sausage and 85% lean drop, 93% lean is shaply higher, and ground breast is slightly higher.



All report information gathered from publicly available sources including store circulars, newspaper ads, and retailer websites.

1/1: FEATURE RATE: the amount of sampled stores advertising any reported turkey item during the current week, expressed as a percentage of the total sample. 2/1: ACTIVITY INDEX: a measure of the absolute frequency of feature activity equal to the total number of stores for each advertised turkey item (e.g., a retailer with 100 outlets featuring 3 turkey items has an activity index of 300).3/1: STORES/AVG: the total number of advertising outlets and the weighted average price weighted by the respective number of outlets. 4/1: SPECIAL RATE: the percentage of sampled stores with a no-price promotion (e.g., buy 1, get 1 free, etc.)

Note: rolls not included in ground fresh ground turkey total and weighted average.



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| | EASTERN U.S. (CT,DC,DE,FL,GA,MA,MD,ME,NC,NH,NJ, NY,PA,RI,SC,VA,VT,WV) 65.0% of 7,950 sampled outlets 11.8% of stores w/ no-price promotions | | | CEI | NTRAL U.S. | WESTERN U.S. | | | | |
|------------------------|------------------------------------------------------------------------------------------------------------------------------------------------|--------|---------|------------------------------------------------------------------------------------------------|--------------------|------------------------------------|----------------------------------------------------------------------|----------|---------|--|
| | | | | (AL,AR,IA,IL,IN,KS | S,KY,LA,MI,MN,MO,I | (AZ,CA,CO,ID,MT,NM,NV,OR,UT,WA,WY) | | | | |
| | | | | NE, OH, OK,SD,TN,TX,WI) 46.1% of 5,300 sampled outlets 6.4% of stores w/ no-price promotions | | | 53.6% of 3,750 sampled outlets 0.0% of stores w/ no-price promotions | | | |
| Feature Rate 1/ | | | | | | | | | | |
| Special Rate 4/ | | | | | | | | | | |
| Activity Index 2/ | Activity Index = 7,770 | | | Activity Index = 2,660 | | | Activity Index = 3,000 | | | |
| | Price Range | Summa | ary | Price Range | Summary | | Price Range | Summary | | |
| | (\$/pound) | Stores | Wtd Avg | (\$/pound) | Stores | Wtd Avg | (\$/pound) | Stores V | Vtd Avg | |
| WHOLE BIRDS: | | | | | | | | | | |
| Fresh - Hens | 1.49 | 130 | 1.49 | | | | | | | |
| " - Toms | | | | | | | | | | |
| Frozen - Hens | | | | | | | | | | |
| " - Toms | | | | 0.89 | 20 | 0.89 | | | | |
| PARTS: | | | | | | | | | | |
| Breast: | | | | | | | | | | |
| Bone-in, whole | | | | | | | | | | |
| Fresh | | | | 2.49 | 10 | 2.49 | | | | |
| Frozen | 1.69 - 1.99 | 970 | 1.95 | 1.49 - 1.99 | 340 | 1.84 | | | | |
| Hotel Style | | | | | | | | | | |
| Fresh | 1.79 | 130 | 1.79 | | | | | | | |
| Frozen | | | | | | | | | | |
| Split, bone-in | | | | | | | | | | |
| Fresh | | | | 2.69 | 30 | 2.69 | | | | |
| Rotisserie | 6.99 - 7.99 | 320 | 7.33 | 5.39 - 7.99 | 200 | 7.21 | 7.99 | 80 | 7.99 | |
| Boneless, whole | 3.99 | 40 | 3.99 | | | | | | | |
| Cutlets | 3.29 - 3.99 | 210 | 3.87 | 2.99 - 4.55 | 180 | 4.06 | 3.99 - 4.54 | 130 | 4.51 | |
| Cutlets, thin sliced | | | | | | | | | | |
| Strips | | | | | | | 4.99 | 140 | 4.99 | |
| Tenders | 3.59 - 3.99 | 220 | 3.61 | 2.99 - 4.00 | 180 | 3.73 | 2.99 - 4.39 | 460 | 3.72 | |
| Marinated Tenders | 3.73 - 4.79 | 1,010 | 4.24 | 3.73 - 4.26 | 310 | 3.96 | 3.69 - 3.73 | 210 | 3.73 | |
| Drumsticks | 1.29 | 140 | 1.29 | | | | 1.69 | 140 | 1.69 | |
| Thighs | | | | | | | 1.69 | 140 | 1.69 | |
| Wings | 0.99 - 1.29 | 240 | 1.16 | 2.49 | 10 | 2.49 | | | | |
| Necks | | | | | | | | | | |
| Smoked Drumsticks | 1.59 | 100 | 1.59 | 2.49 | 10 | 2.49 | | | | |
| Smoked Wings | | | | | | | | | | |
| Smoked Necks | | | | | | | | | | |
| GROUND TURKEY: | | | | | | | | | | |
| Patties | 1.79 - 2.99 | 1,140 | 2.44 | 2.00 - 2.49 | 30 | 2.20 | 3.50 | 50 | 3.50 | |
| Sausage | 1.99 - 3.49 | 770 | 2.52 | 1.79 - 3.00 | 370 | 2.47 | 2.39 - 2.87 | 60 | 2.80 | |
| 85% lean | 1.33 - 1.99 | 700 | 1.87 | 1.53 - 2.16 | 280 | 1.97 | 1.99 | 140 | 1.99 | |
| 93% lean | 1.15 - 2.68 | 1,010 | 1.97 | 1.99 - 2.50 | 490 | 2.31 | 2.39 - 2.80 | 820 | 2.59 | |
| Breast (99-100% lean) | 2.99 - 4.45 | 640 | 3.57 | 2.99 - 4.00 | 200 | 3.65 | 3.19 - 4.39 | 630 | 3.92 | |
| Rolls (frsh/frz 1 lb.) | 1.00 | 10 | 1.00 | 1.00 | 250 | 1.00 | 1.00 - 1.39 | 150 | 1.04 | |